



Fidelity National Title[®]
Insurance Company

Steve de Laveaga BIOGRAPHY

Steve de Laveaga, SVP of Fidelity National Title, leads his dynamic Sales team in providing increased business for all FNT clients while maintaining a strong profit margin for the FNF Parent entity. His goal is to create long term employment and job growth for the employees throughout FNT Maricopa, Pinal and Coconino counties.

On a day to day, Mr. de Laveaga facilitates and closes new business opportunities while continuing to create a strong, long term value proposition to the FNT customer base. He has daily interaction with current clients and prospects and attends regular Broker meetings. He also manages the Sales team, is active in recruitment, and aids in creating opportunities that ensure elevated results and productivity.

His combined twelve years in Real Estate and eighteen years of Sales experience, have made his 7 years at FNT a robust and successful pairing. By recruiting at the highest level of talent in Sales, Mr. de Laveaga has assembled a diverse team that together has increased the growth in revenue and profit retention. He is pleased to see his efforts result in a synergy between groups and branches resulting in a growing client base at every level.

Mr. de Laveaga is not only a driven leader in business, but also a dedicated husband, father and member of his community. He is actively involved as a Board Member of "It's all about the Kids Foundation" here in Phoenix. His ten years spent playing Professional Basketball for the Australia ABA also lead him to becoming an Honorary Member of the Tynan/Eyre foundation in Australia, supporting fallen Police Officers. He is also recognized as a Lead On Board Member for the Victoria, Australia chapter of the Make a Wish Foundation in supporting the Annual Basketball Extravaganza.

Originally of San Ramon, CA, now residing with his wife and children in Gilbert, AZ, Mr. de Laveaga lives the by the standard of work hard - play hard. After a long day of successful transactions and meetings, he enjoys making time to coach his son's basketball team, support his daughter in her competitive equestrian activities, and have a long, quiet walk with his wife. His personal long term goal is to be a good husband, a great father and a better leader.